

Training Case Studies

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Case Study: Challenger Trophy Team-Building

Cap Gemini entered a team for the first time ever into the Microsoft Challenger Trophy, Europe's premier inter-business outdoor training event. 81 teams from many of Europe's blue-chip companies (including such names as Accenture, Lloyds TSB, Orange, BP, MOD, BAE Systems, and American Express) came head-to-head to compete in this unique event.

On the basis of his track record in successful leadership, team-building and adventure racing, Chris Charlton from Namaste Management selected, trained and led the Cap Gemini team in the 1998 race.

"Congratulations to the whole team - a great performance, a great team...", Peter Upton, Head of Consulting, Cap Gemini UK plc



Challenger Trophy



Case Study: Branch Improvement Programme

The Branch Improvement Programme included a major strategic change for DBS Bank encompassing the phased implementation of a new organisation structure and new roles and responsibilities for all layers of management of the branch network. In addition, the programme included the remodelling and redesign of the layout of each branch to facilitate improved customer focus and operational efficiency, including full-scale business process re-engineering. The overall strategic programme was designed to fulfil DBS' ambition of becoming a 'world class regional bank'...

"I would like to thank you for a job well done and let you know that I really appreciate all the effort you have put into this project...", Vijay Kumar, Managing Director, Development Bank of Singapore



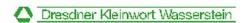


Case Study: Leadership & Management Training

As part of its commitment to develop leadership skills within IB Operations and facilitate a culture of continuous learning and personal development, DrKW launched a pilot training scheme for VP's and Associate Directors with the following aims:

- Provide the opportunity for the participants to assess and develop their current and future leadership potential
- Provide a stimulating learning environment whereby participants can enhance and develop change management skills and competencies
 - Provide the opportunity for the participants to develop the specific leadership skills of influencing, coaching and problem solving.

"Demonstrated good team building capabilitites, often taking the time to train and coach staff in many different ways, by example as well as formally...", Jeremy Mumford, Director, Strategy & Development







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